

dōTERRA[®]
AUSTRALIA & NEW ZEALAND
Leadership **LIVE**
RETREAT | 2020

New Product Announcements

NEW LTO PRODUCTS

ON SALE 2ND SEPTEMBER 2020

*LIMIT OF 5 PER ITEM, PER ACCOUNT.



WILD ORANGE

10 PACK | 5ML

SKU 41750004

AUD \$33.00 Retail | \$25.00 Wholesale
NZD \$36.67 Retail | \$27.50 Wholesale



DRAM BOTTLES

12 PACK

SKU 32090000

AUD \$7.00 Retail | \$5.00 Wholesale
NZD \$7.33 Retail | \$5.50 Wholesale



ROLLER BOTTLE SAMPLES

5 PACK | SIZE: 5ML

SKU 60215055

AUD \$8.00 Retail | \$6.00 Wholesale
NZD \$8.80 Retail | \$6.60 Wholesale

SAMPLING RESOURCES

ON SALE 2ND SEPTEMBER 2020

To really complete the sampling experience, we have created a series of cards with information on the sourcing, use and interesting facts about a range of our essential oils. You can find the whole series on the website.

SAMPLE CARDS | 10 PACK

dōTERRA Adaptiv™ 60215045
 Lavender Peace™ 60215044
 Wild Orange 60215047
 Digestzen™ 60215065

AUD \$4.00 Retail | \$3.00 Wholesale
 NZD \$4.40 Retail | \$3.30 Wholesale

SAMPLE CARDS MULTI PACKS | 26 PACK

60208652

AUD \$6.00 Retail | \$4.50 Wholesale
 NZD \$6.53 Retail | \$4.90 Wholesale

dōTERRA Adaptiv™ Tranquil Blend

When life's activities seem relentless, and you are searching for a new perspective, while also easing the body and mind, why not try dōTERRA Adaptiv™ Tranquil Blend. This blend may help improve sustained attention, awareness and cultivate being in the present.

Benefits:

- Complements effective work and study
- Soothes and uplifting aroma
- Tranquil blend

WHAT IT TAKES TO MAKE A BOTTLE

Copaiba Calming & soothing aroma	Lavender Calming & soothing, Helps reduce stress	Magnolia Sweet, soft & soothing aroma
Neroli Calms & uplifting	Rosemary An energising herbaceous scent	Spearmint Ideal for a focused environment
Wild Orange Uplifting & energising aroma		

RECOMMENDATION OF USE

WAYS TO USE

- Apply dōTERRA Adaptiv™ Tranquil Blend to pulse points as a reminder to create a change for balance.
- Apply one drop of dōTERRA Adaptiv™ Tranquil Blend to hands, rub together, and inhale deeply throughout the day.
- Roll dōTERRA Adaptiv™ Tranquil Blend Touch on wrists and temples whenever you feel the need.

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NEW PRODUCTS

ON SALE 2ND SEPTEMBER 2020

Glow from head to toe with our new Yarrow|Pom Vibrance Body Serum. A great addition to our cosmetic products and in particular our Yarrow|Pom range – giving you a serum which you can use all over your body. Especially great to use on winter skin that is feeling dry from the effects of spending all day in heated rooms and being covered up with heavy winter clothing.

**dōTERRA® YARROW|POM
VIBRANCE BODY SERUM 100 ML**
SKU 60211533

AUD \$128.00 Retail | \$96.00 Wholesale | 67 PV
NZD \$137.00 Retail | \$103.00 Wholesale | 66 PV



Ice Blue Rub™ is a rich, topical cream infused with the Ice Blue® Athletic Blend of essential oils. Formulated with a proprietary blend of plant extracts and other powerful ingredients, Ice Blue Rub™ provides a comforting sensation of cooling and warmth to problem areas.

Now available in convenient 2 mL sized pack, these individual sachets come in a box of ten. Perfect to keep in your handbag, gym bag, golf bag or even laptop bag, they are just the right size to have handy for when you need them. They are also great to use as samples or give to people to try.



ICE BLUE RUB™ SAMPLES 10 PACK
SKU 60212025

AUD \$9.00 Retail | \$7.00 Wholesale
NZD \$11.00 Retail | \$8.00 Wholesale

STARTER KITS

ON SALE 2ND SEPTEMBER 2020



We have listened, and we are changing our language – you will see that we are transitioning all of our “enrolment kits” to “Starter Packs”.

When you think that most people you speak with are just embarking on this amazing oil journey with you, they want the starter pack of our favourite oils. The starter pack of oils that are easy to use and incorporate into daily life.

HOME ESSENTIAL STARTER PACK

SKU 41180004

AUD \$452.00 Retail | \$339.00 Wholesale | 245 PV
NZD \$505.33 Retail | \$379.00 Wholesale | 245 PV

We want to make it easier than ever before for new people to start using their essential oils straight away.

The Family Essential and Home Essential Starter Packs are the way most people get started, so we are adding a Fractionated Coconut Oil to each of these Starter Packs.

This means there will be a slight increase in price (and PV!) but we are giving people yet another way to use our oils.

FAMILY ESSENTIALS PLUS SMART & SASSY® STARTER PACK

SKU 40490004

AUD \$245.00 Retail | \$184.00 Wholesale | 125 PV
NZD \$281.33 Retail | \$211.00 Wholesale | 135 PV



NEW STARTER KITS

ON SALE 2ND SEPTEMBER 2020

We are living through some extraordinary times and our usual daily lives have been disrupted with challenges that we could not have foreseen early this year. We acknowledge that and believe that we have in our hands powerful tools in our essential oils to help as we navigate our way through all that life throws at us! Are you making the most of your essential oils and harnessing their potential to enhance or shift your mood? To make it easy, we have put together a new starter pack that may just be what you or someone you know needs;

Our new Emotional Wellness Starter Pack has been put together with a range of oils to help achieve the state of mind you are searching for.

EMOTIONAL WELLNESS STARTER PARK

SKU 60215121

AUD \$301.00 Retail | \$226.00 Wholesale | 150 PV
NZD \$336.00 Retail | \$252.00 Wholesale | 144 PV

